



VS Chem (1970) Ltd.

VS Chem (1970), one of the leading manufacturer and importer of chemical products for over 30 years. We are the chemical distributor in many field: Basic Chemical , Surfactant , ElectroPlating, Paint & Coating , Defoamer. And we are the formulator and service provider of water treatment chemicals under quality certification. Our company will provide a total solution to customers' requirement quickly, timely and efficiently. We are looking for qualified candidates who possess creative, dynamic plus aggressive attributes to join us for :

Sales Representative (Water Treatment System)/เจ้าหน้าที่ขาย (สารเคมีและระบบน้ำ) ประจำ ภาคอีสาน 1 อัตรา,ภาคใต้ 1 อัตรา

Job Description :-

- Establishes, develops and maintains business relationships with current customers and prospective customers in the assigned territory/market segment to generate new business for the organization's products/services.
- Makes telephone calls and in-person visits and presentations to existing and prospective customers.
- Researches sources for developing prospective customers and for information to determine their potential.
- Develops clear and effective written proposals/quotations for current and prospective customers.
- Expedites the resolution of customer problems and complaints.
- Coordinates sales effort with marketing, sales management, accounting, logistics and technical service groups.
- Analyzes the territory/market's potential and determines the value of existing and prospective customers value to the organization.
- Plans and organizes personal sales strategy by maximizing the Return on Time Investment for the territory/segment.
- Participates in trade shows and conventions.

Qualifications :-

- Bachelor's Degree or Master Degree in Chemical .
- At least 3 years experience in Sales for Chemical products or water treatment products.
- Sales skill, negotiation skill & good communication skill.
- Mature, independent, outgoing personality, hands on, highly responsible with strong leadership.
- Computer literate and good command of both spoken & written English.
- Have own car and driving license

สมัครงาน

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